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Exam : **CPSMB**

Title : CPSM Bridge Exam

Vendor : ISM

Version : DEMO

NO.1 In an organization where warehouse management is not a competency, the result may be lower efficiencies and?

- A. Increased movement costs for the supply organization.
- B. Increased leasing costs for the supply organization.
- C. Higher labor costs for the supply organization.
- D. Increased transportation costs for the supply organization.

Answer: C

Explanation: In an organization where warehouse management is not a competency, the result may be lower efficiencies and high labor costs. Increased transportation costs, Increased movement costs, and

Increased leasing costs would not be correct responses.

NO.2 Which of the following is the correct definition of a corrective action process as defined by the ISM glossary?

- A. Action taken to request an audit determining issues requiring correction.
- B. A list of steps to be performed in order to correct a problem.
- C. The formal request of an audit to determine deficiencies.
- D. Action taken to bring a process that has veered off the planned course back on track.

Answer: D

Explanation: Action taken to bring a process that has veered off the planned course back on track is the correct definition of a corrective action process as defined by the ISM glossary. Action taken to request an audit determining issues requiring correction as well as the formal request of an audit to determine deficiencies and a list of steps to be performed in order to correct a problem are all incorrect fabricated responses.

NO.3 A replenishment system where time based demand is used from the distribution center to balance the customer fill rate against the inventory is referred to as?

- A. Customer fill rate planning (CFRP)
- B. Distribution requirements planning (DRP)
- C. Supplier replenishment system (SRS)
- D. Inventory replenishment system (IRS)

Answer: B

Explanation: A replenishment system where time based demand is used from the distribution center to balance the customer fill rate against the inventory is referred to as distribution requirements planning

(DRP). Supplier replenishment system (SRS), Customer fill rate planning (CFRP), and Inventory replenishment system (IRS) are not true systems.

NO.4 In order to achieve the optimal structure of the supply management environment, which best practice would the supply management professional use in order to gather, analyze, and manage information about external business environments?

- A. Competitive intelligence
- B. Business intelligence
- C. Reengineering
- D. Benchmarking

Answer: A

Explanation: In order to gather, analyze, and manage information about external business

environments the supply management professional would use competitive intelligence. Business intelligence is used to analyze data for the purpose of helping users make better business decisions. Reengineering involves the analysis and redesign of workflow within an organization. Benchmarking compares the organization to other organizations and involves inventing, improvising, and learning each day.

NO.5 The purpose of an escort for an external auditor is to?

- A. Ensure the auditor does not take proprietary information or techniques.
- B. Point the auditor in the right direction if the auditor asks a question such as "I would like to speak with the loading dock manager".
- C. Prevent the appearance of theft.
- D. Steer the auditor away from bad findings.

Answer: B

Explanation: The purpose of an escort for an external auditor is to point the auditor in the right direction if the auditor asks a question such as "I would like to speak with the loading dock manager". The remaining responses are not correct, steer the auditor away from bad findings, ensure the auditor does not take proprietary information or techniques and prevent the appearance of theft.

NO.6 Using Ebay and local recycling facilities to dispose of excess inventory would be described as using?

- A. Asset recovery channel method of excess inventory disposal.
- B. Investment recovery channel method of excess inventory disposal.
- C. Recycling channel method of excess inventory disposal.
- D. Surplus channel method of excess inventory disposal.

Answer: B

Explanation: Using Ebay and local recycling facilities to dispose of excess inventory would be described as using investment recovery channels. The remaining choices are incorrect and fabricated responses:

Asset recovery channels, Recycling channels, and Surplus channels method of excess inventory disposal.

NO.7 Supply management goals and organizational goals do not exactly match. When proposing to organizational management a supply management change or initiative the MOST important issue is?

- A. The show that the proposal is innovative.
- B. To show that a SWOT analysis has been performed on the proposal.
- C. To show how the proposal will support the achievement of organizational goals and objectives.
- D. To show that the proposal is of least cost.

Answer: C

Explanation: Supply management goals and organizational goals do not exactly match. When proposing to organizational management a supply management change or initiative the MOST important issue is to show how the proposal will support the achievement of organizational goals and objectives. The remaining answers are incorrect: To show that the proposal is of least cost. The show that the proposal is innovative. And, to show that a SWOT analysis has been performed on the proposal.

NO.8 An important consideration in records storage is?

- A. Microfiche applications for storage of supply management documents and records.

- B. CD-ROM applications for storage of supply management documents and records.
- C. Pdf applications for storage of supply management documents and records.
- D. Cost of storing supply management documents and records.

Answer: D

Explanation: An important consideration in records storage is cost. Not the mediums of Microfiche, Pdf, or CD-ROM.

NO.9 Supply management reengineering typically focuses on the key activities or processes of?

- A. Cycle time, marketplace, direct user leases, and inventories
- B. Invoicing, process times, data analysis, and review
- C. Ordering cycle, direct user releases, inventory, invoice payment, and in-plant stores
- D. Ordering cycle, inventory, six sigma, and in-plant stores

Answer: C

Explanation: Supply management reengineering typically focuses on the key activities or processes of ordering cycle, direct user releases, inventory, invoice payment, and in-plant stores. The remaining responses are all incorrect: 1) Cycle time, marketplace, direct user leases, and inventories 2) Ordering cycle, inventory, six sigma, and in-plant stores 3) Invoicing, process times, data analysis, and review.

NO.10 A benefit of pipeline shipping is that it is dependable and?

- A. Available 24 hours a day,
- B. Safe for employees who work around it.
- C. Safe for the environment.
- D. Low cost of usage and maintenance.

Answer: A

Explanation: A benefit of pipeline shipping is that it is dependable and available 24 hours a day. Safe for employees, Safe for the environment, and Low cost of use are not necessarily true in any form. Accidents, leaks, and spills are common.

NO.11 A good method to increase security and integrity of asset tags is to include?

- A. QR code used on inventory items.
- B. Serializing materials and supplies.
- C. Barcodes used on inventory items.
- D. Parallel codes used on materials and supplies.

Answer: B

Explanation: A good method to increase security and integrity of asset tags is to include serializing. Barcodes, Parallel code, QR code are not security methods.

NO.12 Supply management risk management and response planning generally involves a five step approach. In the "confirm scope and current state" step, the supply management professional is typically doing what?

- A. Identifying major threats, vulnerabilities, and key risks
- B. Gaining an understanding of the state of operations and cataloging assets through interviews with risk management, insurance, and finance as well as stakeholders.
- C. Selecting supply chain and network contingencies
- D. Validating business continuity plans

Answer: B

Explanation: Supply management risk management and response planning generally involves a five

step approach. In the "confirm scope and current state" step, the supply management professional is typically gaining an understanding of the state of operations and cataloging assets through interviews with risk management, insurance, and finance as well as stakeholders. Identifying major threats, vulnerabilities, and key risks is part of "conducting an impact assessment". Selecting supply chain and network contingencies is part of "defining alternatives". Validating business continuity plans is part of "implementing readiness".

NO.13 The ISM defines a goal as the desired end results towards which effort and resources are directed.

Goals should always be all of the following EXCEPT.

- A. Results oriented
- B. Easily achievable
- C. Specific
- D. Time bound

Answer: B

Explanation: The ISM defines a goal as the desired end results towards which effort and resources are directed. Goals should always be all of the following EXCEPT easily achievable, they must push the organization. Specific, Results oriented, and Time bound Are all correct.

NO.14 Sarah Galloway is the supply management professional for Constant Industries she has an awareness of the functions that are most influential in the organization. In a manufacturing environment or organization she knows which three influences have power?

- A. Development, logistics, sales
- B. Design, management, supply
- C. Operations, engineering, and marketing.
- D. Marketing, logistics, sales

Answer: C

Explanation: Sarah Galloway is the supply management professional for Constant Industries she has an awareness of the functions that are most influential in the organization. In a manufacturing environment or organization she knows these three influences have power operations, engineering, and marketing and in that order. The remaining answers are incorrect: design, management, supply; development, logistics, sales; and marketing, logistics, sales.

NO.15 In benchmarking a project or process the planning stage involves 10 steps which step happens eighth?

- A. Recalibrate benchmarks.
- B. Develop action plans.
- C. Establish functional goals.
- D. Implement specific actions and monitor progress.

Answer: B

Explanation: In benchmarking the planning stage involves 10 steps. Develop action plans is the eighth step. Implement specific actions and monitor progress is the ninth step. Recalibrate benchmarks is the tenth step. Establish functional goals is the seventh step.

NO.16 The supply management professional may encounter very complex arrangements of authority. This may be in the form of actual authority, apparent authority, express or implied authority. The type of authority used to describe job description authority and is contained in a written formal

statement such as an employment contract is?

- A. Apparent authority
- B. Expressed authority
- C. Implied authority
- D. Actual authority

Answer: B

Explanation: The supply management professional may encounter very complex arrangements of authority. This may be in the form of actual authority, apparent authority, express or implied authority. The type of authority used to describe job description authority and is contained in a written formal statement such as an employment contract is expressed authority. Authority intentionally granted by the principal to the agent is referred to as actual authority. The type of authority used to describe an authority that is implied by law to enable the agent to carry out the express authority granted by the principal is implied authority. Apparent authority is a type of authority created in an agency when a principal permits an individual to operate in a fashion that makes third parties believe the individual is an authorized agent of the principal.

NO.17 In order to effectively manage risks, the supply management professional must conduct risk planning which includes confirming the current state of the organization as well as conducting impact assessments.

If the supply management professional was developing a comprehensive list of risks which step of risk planning are they performing?

- A. Valuation phase of risk planning
- B. The probability estimation phase of risk planning
- C. The Identification phase of risk planning
- D. The scope phase of risk planning

Answer: C

Explanation: In order to effectively manage risks, the supply management professional must conduct risk planning which includes confirming the current state of the organization as well as conducting impact assessments. If the supply management professional was developing a comprehensive list of risks which step of risk planning are they performing the identification phase of risk planning. Valuation phase of risk planning involves the direct and indirect costs associated with identified risks. The scope phase of risk planning involves exploring immediate problems and their effects on second and third tier events. The probability estimation phase of risk planning determines the occurrence for identified risks based on available information.

NO.18 In benchmarking a project or process the planning stage involves 10 steps which step happens fourth?

- A. Establish functional goals.
- B. Determine the performance gap.
- C. Communicate benchmark findings and gain acceptance.
- D. Project future performance levels.

Answer: B

Explanation: In benchmarking the planning stage involves 10 steps. Determine the performance gap is the fourth step. Project future performance levels is the fifth step. Communicate benchmark findings and gain acceptance is the sixth step. Establish functional goals is the seventh step.

NO.19 Which of the following is NOT an asset requirement determinant of an organization?

- A. Value added asset requirement.
- B. Business strategy asset requirement.
- C. Weather patterns during operations asset requirement.
- D. Customer satisfaction asset requirement.

Answer: C

Explanation: Which of the following is not an asset requirement determinant of an organization - weather patterns. Business strategy. Customer satisfaction, and Value are an asset requirement determinant of an organization.

NO.20 Michelle Uttley works as the supply management professional for Duncan Dairy Farms which form of transportation is the fastest and most expensive method?

- A. Air transportation
- B. Pipeline
- C. Gasline
- D. Water shipping

Answer: A

Explanation: Air transportation is the fastest and most expensive method of transportation. Pipeline, Gas, and Water shipping are not the fastest and most expensive method of transportation.

NO.21 Financial plans that spell out intended actions and the funding levels required for their completion are referred to as?

- A. Allotments
- B. Allowance
- C. Funding
- D. Budgets

Answer: D

Explanation: Financial plans that spell out intended actions and the funding levels required for their completion are referred to as budgets. Allotments, allowance, and funding are incorrect.

NO.22 Timing and communication are very important in the implementation phase or rollout plan. Which of the following defines what should be performed on the timeline based on attributes of the spend category?

- A. Milestones
- B. Primary person responsible (PPR)
- C. Resource requirements
- D. Key tasks

Answer: D

Explanation: Timing and communication are very important in the implementation phase or rollout plan.

Key tasks defines what should be performed on the timeline based on attributes of the spend category.

Milestones describes the pace of the initiative allowing for proper scheduling of management interviews and supplier meetings. Resource requirements describes functions with engineering, marketing, or finance to develop a sense of ownership in the process in developing a resource plan. Primary person responsible (PPR) describes groups or individuals who have the responsibility for ensuring that the work is completed in accordance with the implementation plan.

NO.23 An important issue the supply management professional should discuss during the opening meeting is?

Choose the BEST response.

- A. Performance objectives of your organization.
- B. Locations to visit at the organization during the audit.
- C. Cost of deliveries and logistics for the organization.
- D. Duration of the visit for the auditors.

Answer: A

Explanation: An important issue the supply management professional should discuss during the opening meeting is the performance objectives of your organization. The remaining answers would not be discussed or are not the best fit: Duration of the visit, Locations to visit at the organization during the audit, and Cost of delivery and logistics for the organization.

NO.24 The implementation of a change strategy includes of the following EXCEPT.

- A. Reviewing the plans of other supply management organizations.
- B. Encouraging clarification of the plan.
- C. Education of those affected by the change strategy.
- D. Presentation of the plan to those affected by the change strategy.

Answer: A

Explanation: The implementation of a change strategy includes of the following EXCEPT reviewing the plans of other supply management organizations. Education of those affected by the change strategy, presentation of the plan to those affected by the change strategy, and, encouraging clarification of the plan are all parts of change strategy.

NO.25 A supply management professional is struggling to define the boundaries of a business process and identify activities in a process. What continuous improvement process could they use to better display this?

- A. Maturity model
- B. Process mapping
- C. Benchmarking systems
- D. Process costing

Answer: B

Explanation: A supply management professional is struggling to define the boundaries of a business process and identify activities in a process. Process mapping continuous improvement process could be used to better display this. Benchmarking systems compare the organization to industry best practices.

Process costing determines unit costs for similar industries. Maturity model measures organizational effectiveness.